

# Incentivizing Peer-Assisted Services a Fluid Shapley Value Approach

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# Structure of this talk

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## Motivation

Requirements for incentivizing peer-assistance

A Fluid-Atomic Shapley approach

Applications

Concluding remarks

# Peer-to-Peer (P2P) is a double edged sword

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P2P is technically beneficial ...

- Self-Scaling, Resilient, Versatile

... but it puts Internet economy under stress

- Content right owners see a shrinking revenue
- Access network providers see increasing traffic

Internet becomes engineering/regulatory battlefields

- Traffic filtering ... will it work?
- Network neutrality ... will it block innovation?

# An alternative to P2P

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We focus here on **peer-assisted services**

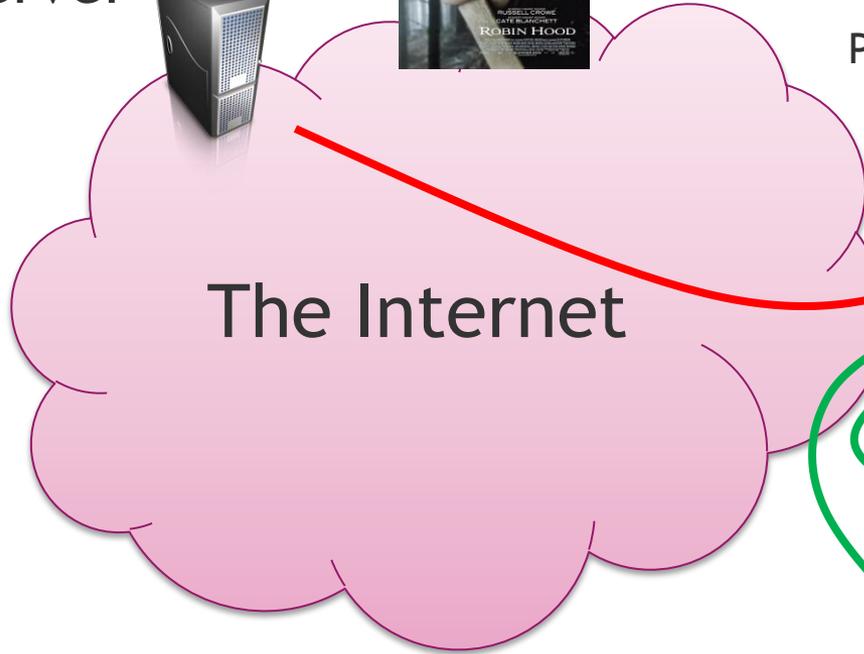
- A service offered by a provider, for a given price
- Some users commit their resources to assist in provision of service

Address P2P via an economic rethink

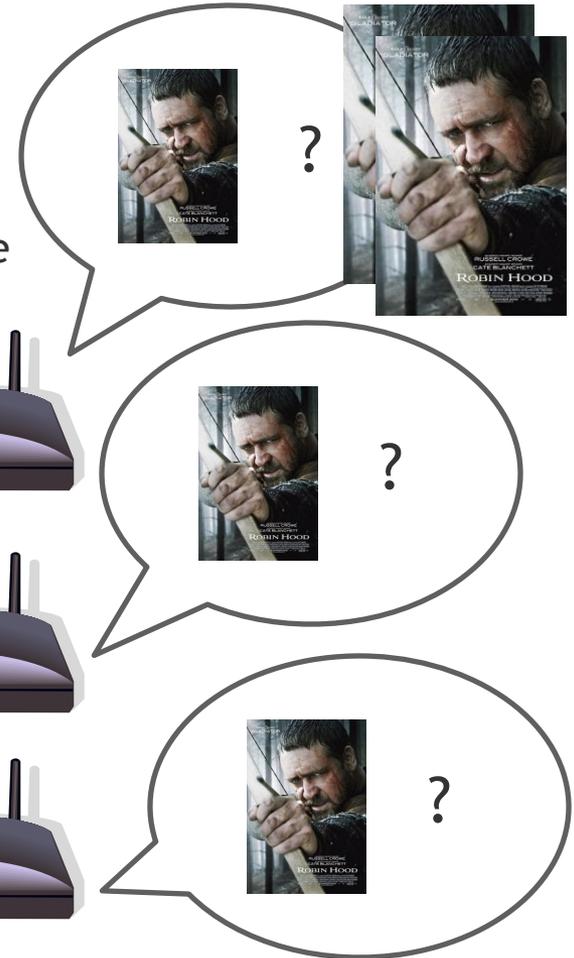
- Allows to fight illegal content with equal arms (through added features, authentication etc.)
- Focus on fairness and efficiency

# Examples of peer-assisted services

Content Server



Peer-assistance enabled



Residential Gateways  
(owned and managed by the ISP)

# Examples of peer-assisted services (cont'd)

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A principle found in multiple scenarios

- Content: broadband, mobile  
peer-assistance: retrieve content locally



- Bandwidth: wireless community, femtocell  
peer-assistance: make access available



- CPU: Crowdsourcing



peer-assistance: provide computing power

# Incentivizing peer assistance

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Incentives have been studied in P2P for several years

- Focus on churn, free-riding, sybil attacks
- Indeed, much of P2P today relies on altruistic users

Incentive is critical for peer-assisted services

- Deployment: users should decide to opt-in
- Stability: users keep control on their own resources (e.g. unplug or throttle their gateway)
- Provider wants to have guaranteed revenue.

# Solutions deployed today

## One-shot incentive to Opt-in

- receive a gift  
(free upgrade or feature)
- or even make you pay!

## Sharing common resource

- Restricted to a zero value economy

## Revenue sharing

- Looks more general and promising but how to tune it?

**Cher Client,**

Dans le cadre de l'opération spéciale ÉCHANGE ET PARTAGE, Neuf s'associe avec FON, premier réseau WiFi mondial, pour vous offrir une Neuf Box de dernière génération, d'une valeur de 49€, avec l'option FON automatiquement activée.

En souscrivant à FON et en conservant l'option FON activée pendant 12 mois, les frais d'échange de la Neuf Box WiFi vous sont offerts (1).



**En participant à l'opération ÉCHANGE ET PARTAGE**

Vous bénéficiez de tous les avantages de la Neuf Box WiFi :

- Facile à installer et à configurer,
- Design épuré,
- Connectique étendue et possibilité de raccorder simplement une imprimante ou un disque dur compatibles.

**S'inscrire**



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# An incentive mechanism for peer-assistance

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## 1. Stability/Fairness

- loose: individually rational users do not leave
- tight: derived from objective fairness axioms

## 2. Economically efficient

- loose: sum of incentives matches cost reduction
- tight: optimality = system leads to minimum cost

## 3. Manage different scales

- Interaction of large user population and big players

## 4. Computationally efficient

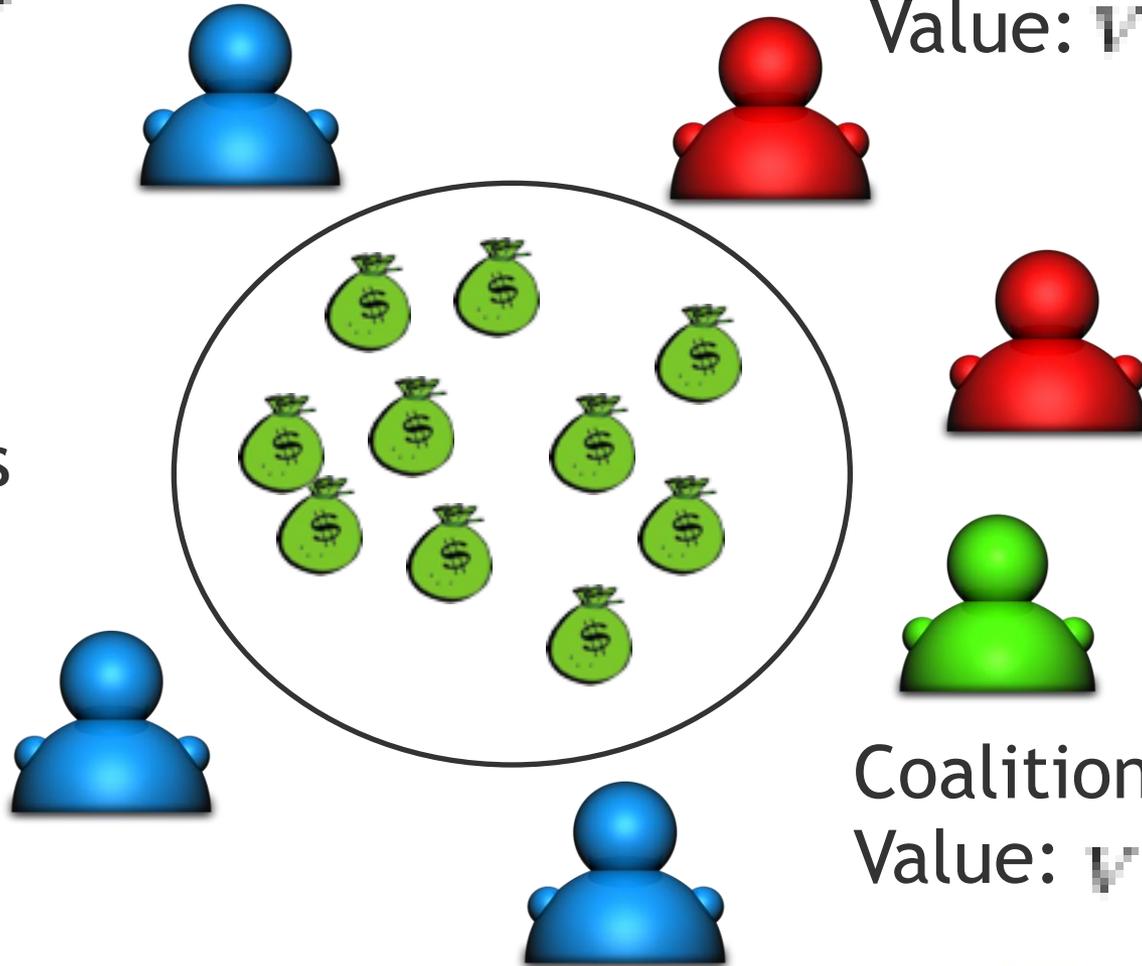
# Cooperative Game, "Should I stay or should I go?"

Players:  $N$

Coalition:  $S \subseteq N$   
Value:  $V(S)$

Value:  $V$

Coalitions



# Shapley Value

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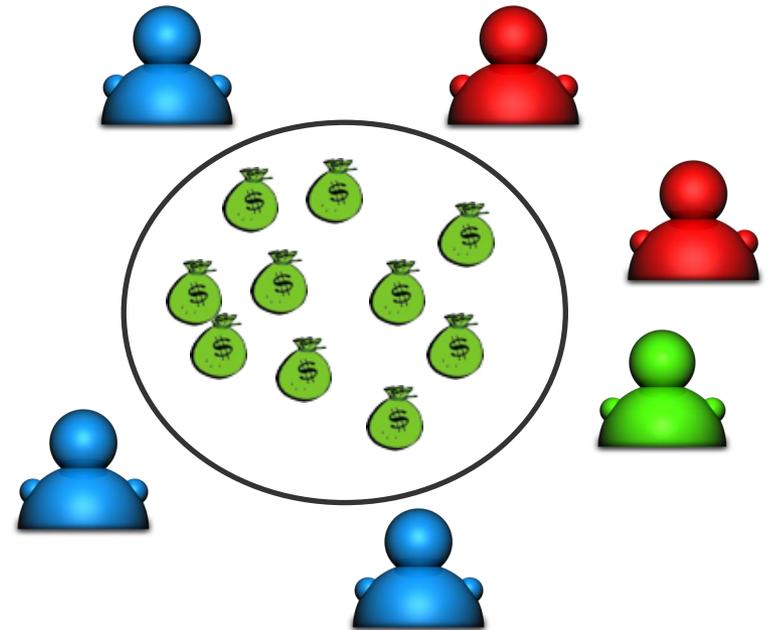
## 1. Efficiency

$$\sum_{i \in S} \phi_i(S, V) = V(S).$$

## 2. Symmetry

$$\forall T \subseteq S \setminus \{i, j\}, \quad V(T \cup \{i\}) = V(T \cup \{j\})$$

$$\text{then } \phi_i(S, V) = \phi_j(S, V).$$



# Shapley Value

## 1. Efficiency

$$\sum_{i \in S} \varphi_i(S, V) = V(S).$$

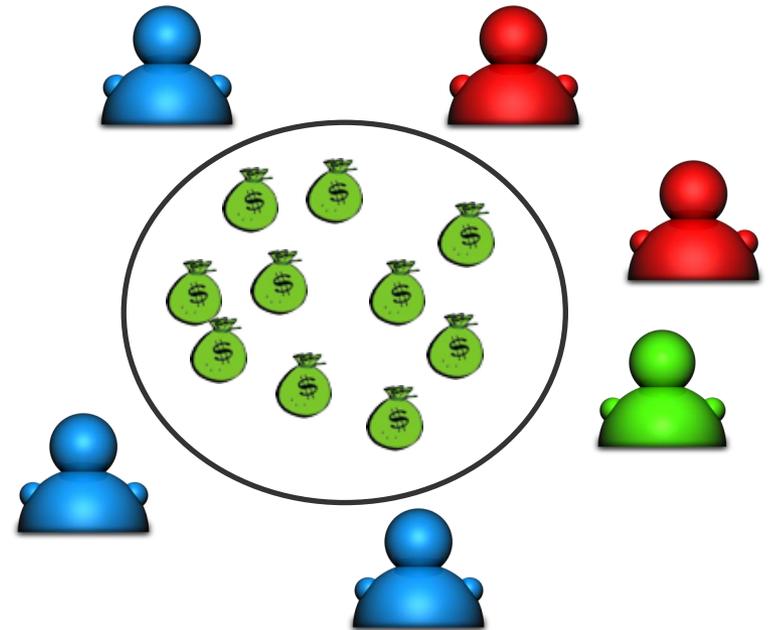
## 2. Symmetry

$$\forall T \subseteq S \setminus \{i, j\}, \quad V(T \cup \{i\}) = V(T \cup \{j\})$$

$$\text{then } \varphi_i(S, V) = \varphi_j(S, V).$$

## 3. Balanced contribution

$$\begin{aligned} \varphi_i(S, V) - \varphi_i(S \setminus \{j\}, V) = \\ \varphi_j(S, V) - \varphi_j(S \setminus \{i\}, V). \end{aligned}$$



Shapley value is equal to

$$\frac{1}{|S|!} \sum_{\pi \in \Pi} V(S(\pi, i) \cup \{i\}) - V(S(\pi, i)).$$

**Exponential Complexity!**

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# Incentivizing peer-assistance

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A new multi-class fluid-atomic approach

- 1 atomic player: the provider  $P$  (revenue  $R$  per user)
- Peers represented by continuous fluid in  $m$  classes.

Let  $\bar{x} = (N_1/N, \dots, N_m/N)$  denote the fraction of participating peers in each class

Let  $C(\bar{x})$  be the marginal service cost per user

$$V(\{P\}) = R - C(\bar{0}) \quad (\text{Traditional service})$$

$$V(\bar{x}) = 0 \quad (\text{Provider is a veto player})$$

$$V(\{P\} \cup \bar{x}) = R - C(\bar{x}) \quad (\text{Peer-assisted service})$$

# Shapley Value

## 1. Efficiency

$$\sum_{i \in S} \varphi_i(S, V) = V(S).$$

## 2. Symmetry

$\forall T \subseteq S \setminus \{i, j\}, V(T \cup \{i\}) = V(T \cup \{j\})$   
then  $\varphi_i(S, V) = \varphi_j(S, V)$ .

## 3. Balanced contribution

$$\varphi_i(S, V) - \varphi_i(S \setminus \{j\}, V) = \\ \varphi_j(S, V) - \varphi_j(S \setminus \{i\}, V).$$

Shapley value is equal to

$$\frac{1}{|S|!} \sum_{\pi \in \Pi} V(S(\pi, i) \cup \{i\}) - V(S(\pi, i)).$$

# Fluid limit

## 1. Efficiency

$$\bar{\varphi}_P(\bar{X}) + \sum_{i=1}^m X_i \varphi_i(\bar{X}) = R - C(\bar{X})$$

## 2. Symmetry

Users in class  $i$  have  $\varphi_i^N(\bar{X})$

## 3. Balanced contribution

$$\frac{\partial \varphi_i}{\partial x_j} = \frac{\partial \varphi_j}{\partial x_i}, \quad \text{and} \quad \varphi_i(\bar{X}) = \frac{\partial \bar{\varphi}_P}{\partial x_i}$$

$$\varphi_i(\bar{X}) = - \int_0^1 s \frac{\partial C}{\partial x_i}(s\bar{X}) ds.$$

$$\bar{\varphi}_P(\bar{X}) = R - \int_0^1 C(s\bar{X}) ds$$

# An intuitive proof

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Shapley value equals  $E[V(S(\pi_i, i) \cup \{i\}) - V(S(\pi_i, i))]$

- where  $S(\pi_i, i)$  containing predecessors of  $i$  in a random "permutation" chosen uniformly
- Let  $s$  in  $[0;1]$  be the relative "rank" of a player  $i$  in the permutation  $\pi_i$ . (essentially it is uniform on  $[0;1]$ )

As the system becomes large

- By law of large numbers,  $S(\pi_i, i)$  contains  $s\bar{X}$
- If  $i$  is not  $P$ , then  $S(\pi_i, i)$  contains  $P$  with probability  $s$

$$\varphi_i(\bar{X}) = - \int_0^1 s \frac{\partial C}{\partial x_i}(s\bar{X}) ds .$$

# More remarks

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The formal proof uses limit axioms

- Simplifies results from Aumann-Shapley74 and Hart73
- Using a limit of balanced contribution Myerson77

The limit axioms offers a flexible methodology

- multiple atomic players
- other scenarios like network neutrality
- cost of peer-assistance incurred by user

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# Qualitative properties

General conditions to achieve grand coalition

- Cost saving should compensate cost of sharing

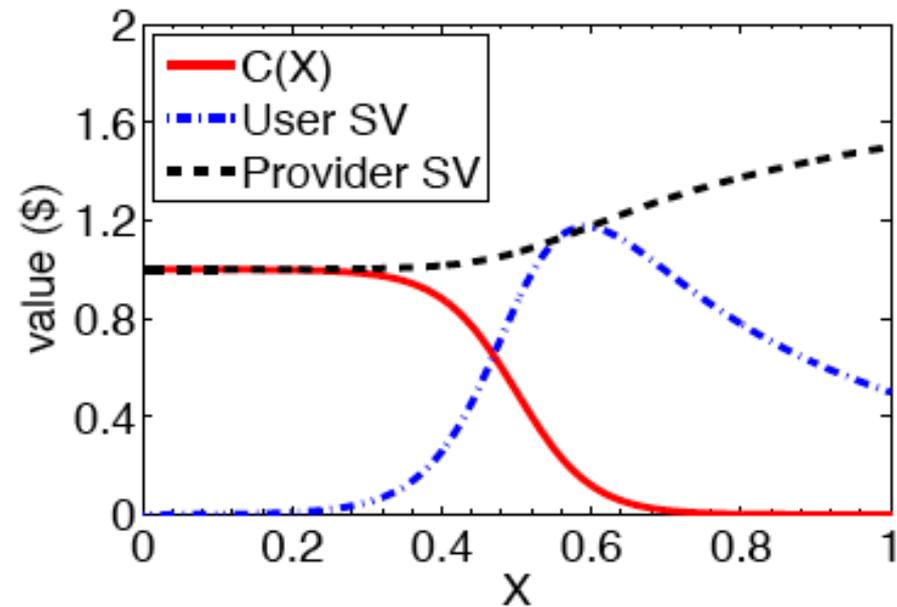
Provider's Shapley value always increases with  $X$

Peer's Shapley Value

- Combination of 2 effects

1. Cost reduction
2. Loss of bargaining power

- Characterized by concavity/convexity



# Quantitative properties

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Linear cost:

- Shapley value independent of  $X$

Example: VoD with peer-assistance

- File size  $S$  ; class  $i$  upload  $S_i$  bits; cost bwidth  $K$

Cost per user becomes  $C(X) = KS - \sum_i x_i K S_i$

Shapley value:  $\varphi_i = \frac{K S_i}{2}$

- "Serve two, get one free" is fair and optimal

# Conclusion

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## Economic rethink of peer-assistance

- Provides strong fairness/efficiency guarantee
- Flexible: interaction of peers and big players, ...
- Computationally simple: closed form expressions

## Future works

- Can we apply this model to energy-efficient operation of (distributed) services?
- Can we handle competing providers?

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# Thank you!

R. T. B. Ma, D. Chiu, J. C. Lui, V. Misra, and D. Rubenstein. Internet Economics: The use of Shapley value for ISP settlement. *Proc. ACM CoNEXT*, 2007.

R. T. Ma, D. Chiu, J. C. Lui, V. Misra, and D. Rubenstein. On cooperative settlement between content, transit and eyeball internet service providers. In *Proc. of ACM CoNEXT*, 2008.

V. Misra, S. Ioannidis, A. Chaintreau, L. Massoulié, Incentivizing Peer-Assisted Services: a Fluid Shapley Value Approach. In *Proc. of ACM. SIGMETRICS*, 2010