



EPFL alumni start-up support club

MIT venture mentoring workshop, February 2009



Technology **startups support** by
alumni of EPF-Lausanne

A³ Angels environment : EPFL campus

250 Laboratories



Coaching

Education

> 10'000 on campus

> 25'000 with University

Incubator

90 → 150 on site

Networking

> 3'000 participating alumni

Events

- Alumni day
- Innovation days

40 alumni work in synergy with other players
Alumni bring different skills and experiences

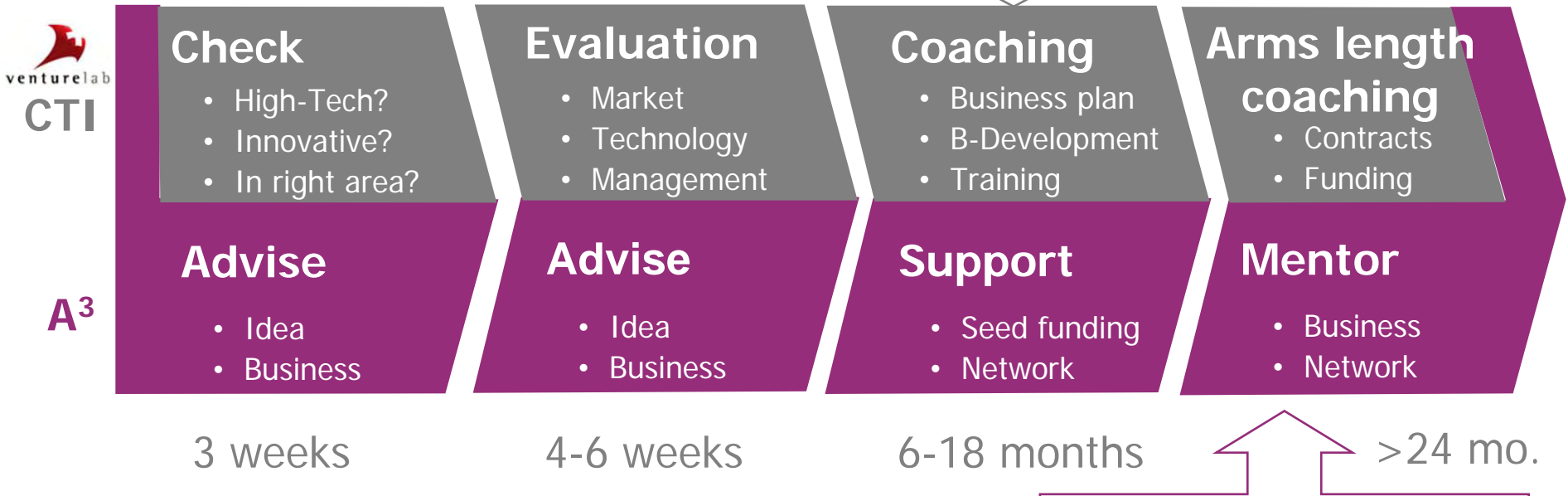
Source : PSE



Contribute pieces to the **coaching**
and financing programs

A3 Angels mentors : work with CTI coaches

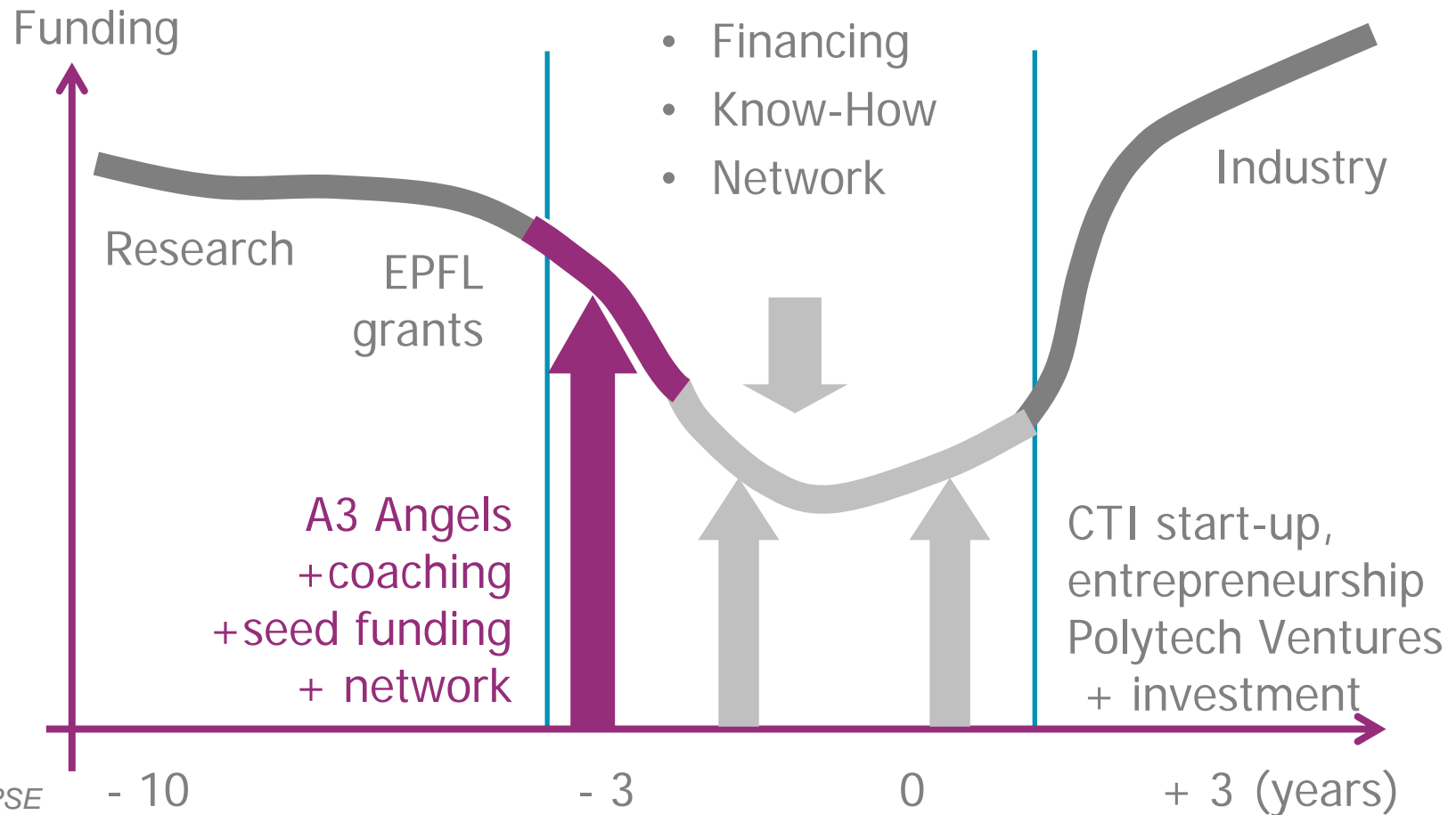
> 40 CTI professional coaches with entrepreneurial experience



A3 volunteer mentors with professional experience

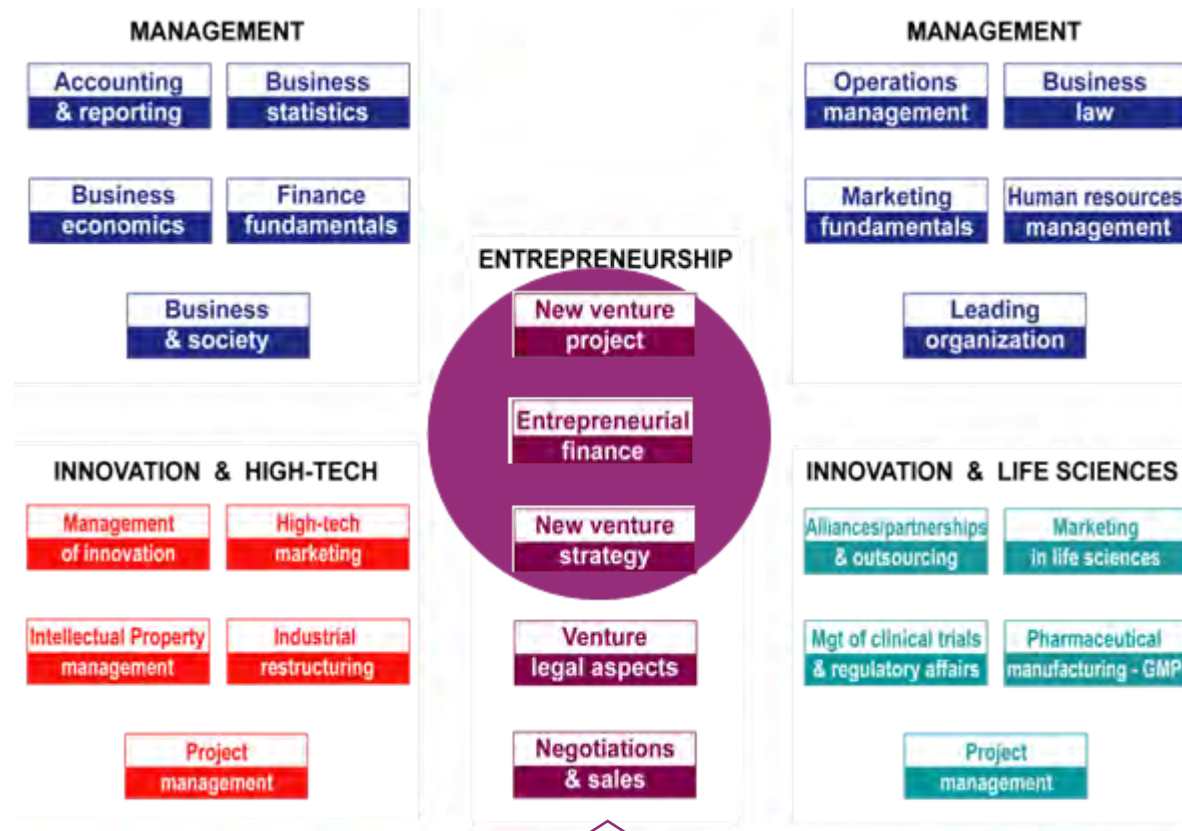
Source : CTI + A3

A3 Angels mentors : work with CTI ventures



Source : PSE

A3 Angels : support to faculty



Source : Prof. Jean Micol, MoT

A3 Angels : support EPFL grants recipients



Sponsors

Source : Herve Lebet, EPFL



Lombard
Odier
Darier
Hentsch



Mentoring and financing
processes around EPFL



Who are A³ Angels ?

Members	A ³ Senior Angel	A ³ Micro Angel
Profile	<ul style="list-style-type: none"> ✓ > 50 Successful entrepreneurs ✓ Senior managers active or retired 	<ul style="list-style-type: none"> ✓ < 50 members ✓ 40+ years old ✓ Active professionals >
Contribution	<ul style="list-style-type: none"> ✓ Mentoring ✓ Individual investments > 50KCHF ✓ Sweat 	<ul style="list-style-type: none"> ✓ > 25 CHF x 3 year pooled seed ✓ Reserve employees ✓ Active business development network
Motivation	<ul style="list-style-type: none"> ✓ Mentoring ✓ Relationships ✓ Technologies ✓ Interest in region 	<ul style="list-style-type: none"> ✓ Sharing expertise ✓ Long-term money ✓ Entrepreneurs interest ✓ Interest in technology

Who are A³ Angels ? alumni role models

ventureideas@EPFL
Innovate, surprise, séduire:
l'aventure du Paléo Festival

Avec
Daniel Rosselat
Fondateur et directeur
Paléo Festival

**Vendredi 5 décembre,
De 12h30 à 14h00,
PO – Polydôme, EPFL**

Inscriptions: www.venturelab.ch/fr/v

ventureideas@EPFL
Can a world-class high tech start-up
be built in Europe? Learn from the
most successful entrepreneurs.

With
Aart de Geus
Chairman of the Board and CEO of Syn
Building a world leader in EDA

Pierre Fazan
Co-founder and CTO of Innovative Silic
Developing the next revolution in mem

Oscar Buset
President of Kimaton

**March 30th, 200
from 13h30 to 17h00, SI**

Registrations: www.venturelab.ch/fr/v

ventureideas@EPFL
The I&C GSA Entrepreneurship Pizza
Talk Series
Interested in Start-ups: join us
from successful entrepreneurs
EPFL – INM202 at 12h

Friday October, 3 rd
Jochen Munding, founder and CEO
Routerank
Selling your start-up idea

Friday October, 10th
Vincent Schickel, founder and CEO
Prediggo
The day of a start-up CEO

Friday October, 24th: Panel on Entrepreneurship
Life after PhD: the entrepreneurial career

ventureideas@EPFL
The I&C GSA Entrepreneurship pizza talk series
Interested in Start-ups: join us
from successful entrepreneurs
EPFL – INM202 at 12h

Wednesday November, 29th
Mark Bürki, co-founder of
Paolo Buzzi, co-founder of
Swissquote
How engineers built the story of Swissquote
Tomorrow, the story of Swissquote

Wednesday December, 6th
Pedro Bados, founder and CTO
Nextthink
From my EPFL diploma
the way and experiences to build a company

December 8th: Entrepreneurship workshop
Your turn
Do the first steps to launch your project
Learn how to pitch and get feedback

ventureideas@EPFL
Participez à l'innovation en marche,
découvrez les idées du futur.

Avec
Pierre Chappaz
Fondateur de Kelkoo
vendue à Yahoo, \$500M

Eric Favre
Inventeur de Nespresso
Fondateur et CEO de Monodor
et de nombreux innovateurs, inventeurs

**Le 24 novembre 2005 de 14h à 18h
Auditoire SG1, EPFL**

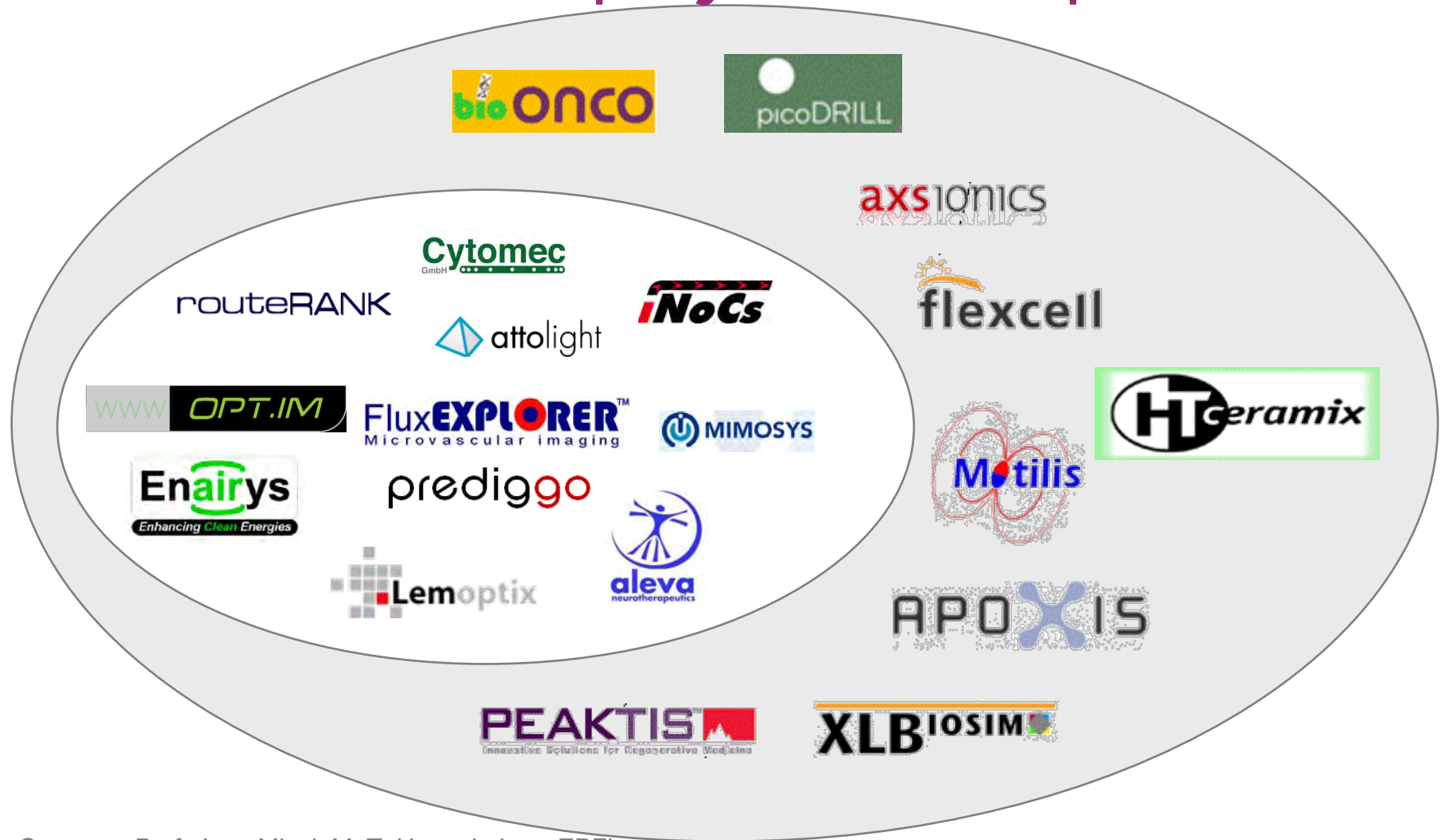
Inscriptions: www.venturelab.ch/fr/ideas.asp

Source : Herve Lebrét, EPFL



Enjoy the adventure and
win together

EPFL incubation projects examples



Sources : Prof. Jean Micol, MoT; Herve Lebret, EPFL

EPFL VC-funded companies examples

Company	Date	VCs	Amount
Snaketech	1997	Auriga, Innovacom, Sudinnova	? €1-2M
Cytion	1997	Banexi	CHF 5M
Endoart	1998	Sofinnova, VI, Vinci	CHF 31M
Dartfish	1998	Vinci, Intel	CHF12M+
IR Micro	1999	VI	CHF4M
Xitact	2000	Nextech	CHF9M
Omnisens	2000	Vinci	CHF6M
BeamExpress	2001	Index, Oak	\$20M+
Covalys	2002	BVGroup, VI, Novartis	CHF5M
Innovative Silicon	2002	Index, Austin, Highland, Auriga, Wellington	\$47M
Sensimed	2003	Wellington, Vinci	CHF8M
HPL	2004	VI, DFJ ePlanet, BankInvest	CHF5M
NEXThink	2004	VI, Auriga	CHF7.5M
G24 (UK)	2006	Morgan Stanley	\$20M+

Sources : Herve Lebret, EPFL